

Unlock +15 to 25% Increase in Business Valuation



ATTRACT BUYERS AT PREMIUM VALUATION

Transform from a **Labor-Intensive Model**, in which growth is linearly constrained by headcount and manual processes, to a **Tech-Enabled Platform**.

Decouple growth from operational overhead to break the **"Scalability Ceiling"** and position the business for a premium market valuation.

Key Outcome: A high-margin, automated asset capable of absorbing new volume at near-zero marginal cost.

VALUATION APPRECIATION LENSES

Discounted Cash Flow +17.1% to 28.3%
for Specialty Manufacturer

Revenue Multiple +12.0% to 19.5%
for CPA and Financial Advisory

EBITDA Multiple +6.1% to 23.2%
for Plumbing Company

PILLARS OF VALUE CREATION

Operational Automation

Replace high-friction manual processes with custom Conversational AI and automated workflows.

Machine Learning-Driven Growth "DNA"

Identify the "DNA" of your most successful initiatives and projects to create a data scientific model to improve ROI and cash flow.

Efficient Operations

Identify value-eroding redundant processes and consolidate them to achieve scalable operations without proportional increases in staff.

THE MACH-AI ADVANTAGE

M&A Pedigree: Methodology developed by veterans (ex-management consulting and FAANG) to maximize valuation.

AI & Machine Learning Expertise: We deploy custom-built AI agents and proprietary machine learning tools rather than "off-the-shelf" AI.

Execution: We practice what we preach and actually build the AI and automation for clients rather than only advising.

Email Us to Request a Demonstration: info@mach-ai.com